

# SJ2: Fee and Refund Policy and Procedure

## 1.0 Policy Statement

The purpose of this policy is to provide clarity in the application and administration of all Fees and Charges on students for courses delivered by Think Academy of Business and Technology Pty. Ltd. (TABT). All students receive an individualised Statement of Fees prior to enrolment to ensure they are fully informed of the charges involved.

#### 2.0 Definitions

- 2.1 **Course** means either a Full Course (full AQF qualification) or Short Course (Statement of Attainment) consisting of units of competency.
- 2.2 **Course Fee** means the payment received by TABT for providing the course to the students, which includes: tuition fees, material fee and application fee
- 2.3 **Application Fee** means an application fee of \$150.00 payable when an application is made to TABT for an enrolment to a course or qualification. This fee is a non-refundable fee covering the cost of administration. Application fee is applicable for every course a student applies.
- 2.4 **Processing Fee** means a processing fee of \$250.00 is chargeable where a student withdraws/is cancelled from the course and a refund is granted.
- 2.5 **Tuition Fee** means compulsory fees for the delivery of the enrolled course, payable by the student to undertaking the course.
- 2.6 **Non-tuition Fees** means fees that cover items not related to tuition. This includes material fees.
- 2.7 **Printed Course Material** TABT will provide the course material from the online student portal. If a student requires the hard copy of the course materials, additional fee of \$300.00 is chargeable.
- 2.8 Concession Concession fees are applied to funded training for students who holds a current and valid Health Care Card issued by the Commonwealth, Pensioner Concession Card or Veteran's Gold Card, or is the dependant spouse or dependant child of a card holder

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#### 3.0 Payment Arrangements

- 3.1 Course fees are due and payable prior to scheduled commencement (up to \$1,500.00 of full course fee) of course in which student is enrolled and the remaining balance will be paid after the commencement of the course. TABT will issue a receipt to the student, outlining the amounts paid and the next amount payable and due date for payment. Copies of receipts are retained in student file.
- 3.2 The published Administration Fee at the time of enrolment will remain unchanged until completion of that course. (Please refer to current Schedule of Fees).
- 3.3 A fee of \$100 per unit is payable if the student is repeating a Not Yet Competent (NYC) or Not Yet Satisfactory (NYS) assessment of the same unit for the fourth time.
- 3.4 All fees must be paid and received in full prior to the issue of any Statement of Attainment and Qualifications.
- 3.5 TABT reserves the right to amend the conditions of the student's enrolment at any time. If amendments are made that effect the student's enrolment the student will be informed 7 days prior to changes taking effect.
- 3.6 All TABT student fees are subject to change given individual circumstances at enrolment.

# 4.0 Concessions- funded students only

Funded students are able to access concession fees if undertaking a Certificate III, Certificate IV course or who are eligible under the Job Trainer initiative. Fees are charged as per the current Guide to Fees as issued by the department.

- If a student is entitled to a Fee Concession, TABT must charge no more than 20 per cent of its published standard tuition fee
- TABT must check a student's entitlement for a Fee Concession as part of enrolment and prior to the commencement of training.
- Where TABT does not charge all fees for an enrolment in a program in one instance (for example, if fees are charged for each semester or year of study), then after initially checking a student's Fee Concession entitlement as part of enrolment, TABT must recheck their entitlement when an invoice is issued to the student for new fees.
- Where TABT offers a student a 'payment plan' (meaning that the student is charged all
  fees for an enrolment in a program in one instance, an arrangement with the student to
  pay in instalments), TABT does not need to re-check Fee Concession entitlement each
  time a new invoice is issued for an instalment amount.
- If a student's Fee Concession entitlement expires before they complete all hours for which they have paid tuition fees, they are still entitled to receive a Fee Concession for those hours.
- The TABT must report all Fee Concessions it grants in accordance with the Victorian VET Student Statistical Collection Guidelines. Fee Concession Entitlement

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- For enrolments in programs at the Certificate IV level and below, the Training Provider must apply a Fee Concession to a student who, prior to the commencement of training, holds a current and valid:
  - a) Health Care Card issued by the Commonwealth;
  - b) Pensioner Concession Card; or
  - c) Veteran's Gold Card. A dependant spouse or dependent child of a card holder is also entitled to the Fee Concession.
- TABT must sight and retain copies of evidence of a student's entitlement to a Fee Concession. Evidence must be kept in a way that enables the Department to confirm the student's Fee Concession entitlement for audit or review purposes
- TABT may allow a student a grace period to provide evidence of a Fee Concession
  entitlement if they do not immediately provide it as part of enrolment. When a student is
  given such a grace period, the Training Provider must retain a record of the concession
  card 'valid from' or start date to show that the student's evidence of a Fee Concession
  entitlement was valid at the time of commencement of training.

Initiative	Applicable courses	If they	Must sight and retain
Indigenous	an enrolment in a	• self-identify as being	• a copy of the
Completions Initiative.	program at any level	of Aboriginal or Torres	enrolment form on
		Strait Islander descent	which the individual
		(and are reported as	self-identified as
		such through the	indigenous
		'Indigenous Status	
		Identifier' field of the	
		Student Statistical	
		Report).	
Asylum Seeker VET	An enrolment in a	are referred to	a validly endorsed
Program	program at Certificate	training by the Asylum	Referral to
	IV level and below.	Seeker Resource	Government
		Centre or the	Subsidised Training –
		Australian Red Cross.	Asylum Seekers form
			from the Asylum
			Seeker Resource
			Centre; or
			a validly endorsed
			Referral to
			Government
			Subsidised Training –
			Asylum Seekers form
			from the Australian
			Red Cross Victims of

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			Human Trafficking Program
		are seeking to enrol at any training provider.	• confirmation the student holds a valid Visa type obtained by using the Commonwealth Visa Entitlement Verification Online
JobTrainer initiative	Enrolment in a program that is an AQF qualification at any level on the JobTrainer Funded Programs Report	<ul> <li>. • are eligible to participate in the JobTrainer initiative; and</li> <li>• are not enrolling in a program on the Free TAFE for Priority Courses List at a TAFE Institute or Dual Sector University.</li> </ul>	• one of the items of evidence that the student is eligible to participate in JobTrainer as specified in the Guidelines About Eligibility.

### 5.0 Digital Wallet

If the student supplies the concession card displayed on a Digital Wallet through a Centrelink Express Plus mobile application on the cardholder's mobile device then the digital card may not be sighted via a screen shot of the card that is e-mailed or otherwise reproduced. a written declaration attached to the student's file stating that the digital concession card has been sighted, showing the:

- name of the authorised delegate who sighted the card;
- date the card was sighted;
- concession holder's name; and
- card number

## 6.0 Payment Plan

- 6.1 A payment plan may be implemented to assist student to undertake training, and/or gain preferred qualification. An agreed deposit (amount of deposit varies related to course fee) must be paid at time of enrolment to qualify for payment plan.
- 6.2 A payment plan form must be completed and signed by the student and TABT representative.

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- 6.3 A deposit, as per the course fees list, must be paid prior to commencing training and the remaining balance will be paid after the commencement of the course for the duration of six months. No student will pay more than \$1,500.00 to TABT without the services being delivered.
- 6.4 The original copy of the payment plan goes to the Finance Officer. A copy of the payment plan is kept with the Enrolment Officer to be attached in the enrolment form.
- 6.5 The Enrolment Officer makes monthly contact with the student to arrange payment. If the student misses two payments and has not been in contact with TABT, a letter is sent advising them they must continue to make payments with seven days. If they do not continue to make payments, a secondary letter is sent to advise the student they are not allowed to attend class or access the online portal until they continue making payments on their payment plan.
- 6.6 If a student requires an extension on their payment plan, they must show cause as to why they should be granted an extension. All extensions must be approved by the General Manager or Finance Officer.
- 6.7 Once a payment plan has been completed, the original copy of the payment plan will be kept in the student's file.

## 7.0 Payment Methods

7.1 Payments in person at the Administration Office.

Payment by Bank Cheque or Credit Card can be made at the Administration Office between 9.30 am and 4.30 pm Monday - Friday.

- 7.2 Direct Deposit or International Telegraphic Transfer to:
  - 7.2.1 Bank Account Name: Think Academy of Business and Technology Pty Ltd
  - 7.2.2 BSB: **193-879**
  - 7.2.3 Account No: **494415070**
- 7.3 Credit Cards Accepted: MasterCard and Visa

#### 8.0 Statutory Cooling Off Period

8.1 The Standards for Registered Training Organisations require a person to be informed of their right to a statutory cooling off period. A statutory cooling off period is defined within the Australian Consumer Law which was introduced in 2011. A statutory cooling off period (which is 10 days) is a period of time provided to a consumer to allow them to withdraw from a consumer agreement, where that agreement was established through unsolicited marketing or sales tactics. These include tactic such as door-to-door sales and telemarketing. A statutory cooling off period allows a consumer to withdraw from a sales agreement within 10 days of having received a sale contract without penalty. All staff are recommended to refer to the <u>Australian Consumer Law</u>, <u>Sales</u>

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- <u>Practices Guide</u> for further details about a statutory cooling off period and our general obligations for consumer protection during the enrolment process.
- 8.2 TABT does inform prospective students within the Student Handbook. It must be noted by all staff that TABT does not engage in unsolicited marketing or sales tactics and therefore a statutory cooling off period in not likely to be applicable to our students who have enrolled into a program. For refund option in other circumstances, students and staff must refer to the refund policy.

## 9.0 Limiting fees being paid in advance

TABT has a responsibility to protect the fees paid by students. To meet this, TABT will only accept an initial payment of no more than \$1500 form each student prior to the commencement of their course. This fee protection arrangement complies with national standards designed to limit the amount paid by a student's in advance of services being delivered.

#### 10.0 Payment of GST

TABT training tuition fees are GST exempt under section 38-85 GSTR 2003/1 Goods and Services Tax, tax ruling. The ruling explains the supply of a course for 'professional or trade course' is a GST-free education course. GST does apply on the payment of some miscellaneous charges.

#### 11.0 Refund

- 11.1 Payments of all refunds, to students who are entitled to a refund, are in accordance with the following refund policy. Think Academy of Business and Technology will strive to maintain its highly competitive fee structure, as well as its fair and equitable refund policy.
- 11.2 The Refund policy will be fair and reasonable to students and where withdrawals are concerned, it will be based on how much notice is given in advance by the student to TABT prior to the course/ study period commencement date.
- 11.3 With regard to all withdrawals, Think Academy of Business and Technology will firstly encourage a student to enrol on another course date, prior to processing refund applications.
- 11.4 A request for refund must be made in writing to the Finance Manager. Refunds will be returned to the source of payment. Refunds will be accompanied by a statement explaining how the refund was calculated.
- 11.5 All refunds are finalised within 14 days of the written request and only after TABT has completed due diligence.
- 11.6 In the instance of credit transfer/s being awarded for any number of units the full fee will be divided by the number of units listed on the individual student training plan. A

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refund will be given for the number of units whereby credit transfer/s has been granted.

Course Fee	Not refundable
Withdrawal more than 6 weeks prior to	Refund of 80% of full course fee minus the application fee and the processing fee
scheduled course commencement date	(where applicable).
Withdrawal more than 4 weeks prior to scheduled course commencement date	Refund of 60% of full course fee
Withdrawal less than 4 weeks prior to scheduled course commencement date	No Refund
Withdrawals after the course commences	No Refund
Course not commencing on the agreed	Transfer to next available scheduled
starting date	course date
Credit Transfer Fee	Not Applicable
RPL Application Fee	Not refundable

#### 12.0 Our Guarantee to students

If for any reason TABT is unable to fulfil its service agreement with a student, TABT must issue a full refund for any services not provided. The basis for determining "services not provided" is to be based on the units of competency completed by the student and which can be issued in a statement of attainment at the time the service is terminated.

### 13.0 Student complaints about fees and refunds

If a student is dissatisfied with the outcome of the refund application, he/she may access the process outlined in TABT's Complaints and Appeals Policy and Procedure. This agreement does not remove a student's right to take further action under Australian Consumer Protection laws or to pursue other legal remedies.

#### 14.0 Review Date

12 months from the date of this version, or as required.

## 15.0 Version History

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Version	Date	Reason for change	Prepared By	Approved By
V3	Sept 2020	Annual review	Quality & Compliance Manager	CEO
V4	June 2022	Updating to meet Skills First Contract	Marie Vassallo Consulting Australia	CEO
V5	June 2023	Annual Review	Quality & Compliance Manager	CEO

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